

# Mediation & Interest-Based Negotiation Skills Training

## 40 Hours via Zoom

Thursday, Jan. 11, 2024	9:00 a.m. – 2:30 p.m.
Friday, Jan. 12, 2024	9:00 a.m. – 2:30 p.m.
Saturday, Jan. 13, 2024	9:00 a.m. – 2:30 p.m.
Monday, Jan. 22, 2024	9:00 a.m. – 2:30 p.m.
Tuesday, Jan. 23, 2024	9:00 a.m. – 2:30 p.m.
Wednesday, Jan. 24, 2024	9:00 a.m. – 2:30 p.m.
Friday, Feb. 2, 2024	9:00 a.m. – 2:30 p.m.
Saturday, Feb. 3, 2024	9:00 a.m. – 2:30 p.m.

### TRAINERS

Barbara A. Burr, Esquire

Lisa Herrick, PhD

*Special Guest Speakers to be announced.*

Training meets the IACP Mediation training requirement for Collaborative Professionals.

Continuing Education Credits pending availability as explained on attached sheet.

For more information, questions, or Grievance Procedures, please contact

Barbara Burr, [bburr@burrllawfirm.com](mailto:bburr@burrllawfirm.com), 202-347-9002, ext. 102.



COLLABORATIVE  
PRACTICE  
Resolving Disputes Respectfully

## Trainer Biographies



**Barbara A. Burr, J.D.** is a lawyer specializing in family matters. She received her first Collaborative training in 2006 and has been building her Collaborative practice ever since. She teaches regularly on issues of conflict resolution and is a founding member of the Collaborative Practice Training Institute. Barb belongs to many organizations that share a dedication to Collaborative matters, including the DC Association of Collaborative Professionals, the Collaborative Dispute Resolution Professionals, located in Montgomery County, Maryland, the Collaborative Project of DC (bringing Collaborative Practice to families of low and modest means). Barb received her Law degree with honors from Harvard Law School and a Bachelor's degree with honors from the University of Washington. She previously received certification as a CPA. Prior to Family Law, Ms. Burr clerked for the Chief Judge of the District of Columbia Court of Appeals, then served as a Civil Rights Attorney for close to a dozen years, first with the United States Department of Justice and then with the National Women's Law Center. Barb practices in D.C. and Maryland.  
(202) 347-9002 | [bburr@burrllawfirm.com](mailto:bburr@burrllawfirm.com) | [www.burrllawfirm.com](http://www.burrllawfirm.com)



**Lisa Herrick, Ph.D.** is a licensed clinical psychologist who has worked with children, families and couples for thirty years. Dr. Herrick has worked as a Collaborative Coach and as a Child Specialist since 2007 and serves as a custody mediator for separating and divorcing parents. Dr. Herrick provides training programs for professionals throughout the U.S. and Canada in the arenas of Collaborative divorce, mediation and divorce coaching. With Kate Scharff, she has co-authored, [Navigating the Emotional Currents of Collaborative Divorce, A Guide for Enlightened Team Practice](#), (American Bar Association Press, 2010) and [Mastering Crucial Moments in Separation and Divorce](#) (ABA, 2016). Dr. Herrick provides expert witness testimony in cases involving custody, relocation and parenting plans for infants and toddlers. She has practices in downtown Washington, D.C. and in Northern Virginia.  
(703) 847-5793 | [lherrickphd@gmail.com](mailto:lherrickphd@gmail.com) | [www.lisaherrick.com](http://www.lisaherrick.com)

# Mediation & Interest Based Negotiation Skills Registration Form

**\$1,395 Early Registration (by December 1, 2023)**  
**\$1,595 Regular Registration**

**Name:** \_\_\_\_\_

**Discipline:** \_\_\_\_\_

**CFP Lic. No.:** \_\_\_\_\_

(Attorney, Financial Specialist, Mental Health Professional, or Other) (Financial Specialists Only)

**Previous Collaborative Experience (*New to Collaborative? 1-5 Cases? 5+ cases?*):** \_\_\_\_\_

**Previous Collaborative Training (*Course Title, Trainer*):** \_\_\_\_\_

**Mailing Address:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

Email or mail registration form & CHECK to Barbara Burr or

Pay by CARD OR ECHECK (+ \$25 processing fee) at

<https://secure.lawpay.com/pages/burrlawfirm/operating>

Barbara Burr  
1666 Connecticut Ave NW Ste 540  
Washington, DC 20009  
[bburr@burrlawfirm.com](mailto:bburr@burrlawfirm.com)

**Questions?**  
Barbara Burr 202-347-9002, x102  
[bburr@burrlawfirm.com](mailto:bburr@burrlawfirm.com)  
Lisa Herrick, 703-847-5793  
[lherrickphd@gmail.com](mailto:lherrickphd@gmail.com)

Once check and registration are received, a confirmation email will be sent to you.

Please contact us if you do not receive confirmation within seven business days of mailing.

Further information regarding the Zoom platform and learning materials will be provided shortly before training.

## **What distinguishes Lisa and Barb's Mediation Skills Training?**

The Mediation & Interest-Based Negotiation Skills Training is a highly interactive workshop that is designed to teach participants all they need to know to emerge ready to competently and confidently conduct mediations and serve on Collaborative teams. The Training follows a model in which trainers 1) Tell – trainers describe mediation and conflict resolution concepts and skills; 2) Show – trainers demonstrate the concepts and skills through “fishbowl” demonstrations; and 3) Practice – participants engage in exercises and role plays to try on the concepts and skills in a safe environment and develop muscle memory so that they can take the learning back to their practice. The training also leads participants through a rich and multi-faceted exploration of their own experience with conflict and conflict-management style. The workshop involves a powerful focus on self-awareness and practice using this awareness to improve ability to manage conflict with colleagues, as well as to help high-conflict clients move through impasse.

### **Comments from Past Participants:**

“The Workshop was amazing in all aspects.”

“The hands-on guidance was so helpful!”

“I loved the balance of lecture, demonstration and role play.”

“The best part were Lisa and Barb's insights about what to try in the moment of conflict.”

“I would take any training about conflict offered by Barb and Lisa – I always learn so much.”

“I learned to love the role plays by Day 2 and they were invaluable.”

#### Training Refund Policy

- 1) A \$50.00 Administration Fee will be charged for any cancelation.
- 2) A Refund less the Administration Fee will be provided to a Registrant if written request is received by December 22, 2023.
- 3) No refunds after December 22, 2023.

# Continuing Education Credits

## **Attorneys**

The curriculum is pending approval for Attorneys by the Virginia State Bar. Barb and Lisa maintain responsibility for this program and its content. *(This curriculum has previously been approved by the Virginia State Bar.)* Full attendance is required.

## **Financial Specialists**

The curriculum is pending approval for Financial Specialists. *(The CFP Board has previously approved this curriculum. In the event of approval, trainees will receive a Certificate of Completion to be used toward continuing education hours in their respective disciplines. CPTI will process the request for the CFP Board to apply these CE's to each CFP certificate recipient who completes the training.)* Full attendance is required.

## **Mental Health Professionals**

Continuing education credit will be requested but cannot be guaranteed. *(The curriculum has previously been awarded clinical continuing education clock hours for Social Workers and continuing education credit for Psychologists.)* Full attendance is required for certification.

## **Mediation Certification**

This training meets the requirements for basic mediation skills training reflected in Maryland Rule 17 and for volunteer mediators with the D.C. Multi-Door Dispute Resolution Services. Full attendance is required.

If you have general questions or concerns, need to file a grievance, have questions about accessibility, or have a request for special accommodations, please contact  
Barbara Burr, 202-347-9002, x102, [bburr@burrlawfirm.com](mailto:bburr@burrlawfirm.com).



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